

NACM



Phoenix Chapter

Credit and Financial Development Division



CFDD NEWS

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A WORD FROM YOUR CHAPTER PRESIDENT

Happy New Year to all and Welcome 2007!! Wow, where did 2006 go??

The year 2006 was a great year for our Chapter. Our membership grew; we added eight new certification designations, thanks to our new education program; our chapter received yet another Program Award from CFDD National; and we awarded several scholarships from monies raised, thanks to our dedicated members purchasing fund raiser raffle tickets, and those members and member companies donating items for the fundraisers.

Our programs were awesome in 2006, providing education for our membership, benefiting the new beginner to credit as well as the seasoned credit professional. I would like to thank all of you who support your local chapter by attending monthly meetings because it is "CFDD Day".

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As we look forward to the year ahead, filled with inspiring credit programs, great fundraiser opportunities, membership drives, and scholarships to be awarded, you cannot help but be *super excited* about 2007! And to start the new year, we are launching this, our first issue of our chapters' newsletter. We look forward to this newsletter growing and growing.

The year 2007 also brings an end to your chapter's current Board of Directors term of service. We will be having nominations and elections coming in the next few months. All positions will be open, and anyone interested is invited to participate. If you are interested in serving on your Chapter Board, please contact any current board member for information.

Please continue to support your local chapter by attending, and bringing guests, every CFDD Day.

Hope to see you all real soon!!

Sheila C Roames, CCE

CFDD Phoenix Chapter President

MEMBERSHIP NEWS BY CHERI SMITH

It is amazing that 2006 is already over and we are now entering a new and exciting 2007. Our chapter has experienced many new changes and our membership continues to expand. Our affiliation with NACM has played a major role in the substantial growth of our new membership. In 2005, our chapter had 51 members, and at the close of 2006, we added another 10 members to our group. This is a significant growth for our chapter, and we continue to look forward to adding new members in 2007.

Welcome to our new members of 2006:

Kevin Blakley, Gammage & Burnham Attorneys

Joan Colahan, Maricopa Ready Mix

Dana Hammond, Sunstate Equipment

Eric Johnson, Super Shuttle

Kathy McCabe, RMI Ready Mix

Candace Price, Louis and Company

Brian Tetrault, Fort McDowell Yavapai Materials

Kent Wesley, CCE, Quote to Cash Solutions (Q2C)

Shelly Wicklund, Waste Management

CFDD is always looking for new members to help expand our network of contacts and our knowledge base. If you know anyone who is interested in joining CFDD and furthering their education in the credit field, please call Cheri Smith at 480-941-0844 Ext. 257 or contact via e-mail at cheris@accurateliem.com.



HAPPY NEW YEAR 2007

CFDD provides
education,
networking,
member
support, and
scholarships.

THIS NEWSLETTER NEEDS A NAME!! ENTER TO WIN!!

A \$50 gift card will be presented to the person who submits the winning name. Please send your entries to Ann Beam (abeam@siglers.com). The winner will be announced at an upcoming CFDD Day meeting and in the next newsletter issue.



**FROM GWEN STROOPS
EDUCATION/SCHOLARSHIP CHAIR**

Scholarship awarding is one of the ways we give back to our membership. CFDD Phoenix Chapter is proud to have this program in place because it is a true benefit to its members. Scholarships are also offered at NACM National and CFDD National; therefore, we encourage everyone to submit applications which may be utilized towards:

- CFDD Conferences*
- Designation Test Fees*
- NACM Conferences*
- Correspondence or Self-Study Courses*
- CFDD Seminars—Registration Fees*
- CAP or ACAP Courses*
- Online Courses*

The objective of CFDD is to encourage and assist professionals to move upwards in the credit and financial field. With this objective in mind, any help we can offer is available. **Please not the following deadlines, and if you have any questions, feel free to e-mail me!!**

Deadline to apply for NACM Scholarship	January 8, 2007
Deadline to apply for the March 5 Certification Exams (CBA, CBF, CCE)	January 22, 2007
Deadline to apply for National Honors & Awards	February 9, 2007
Deadline to apply for a CFDD National Scholarship http://www.nacm.org/cfdd/forms/scholarship_award06.html	March 15, 2007
Deadline to apply for the July 23 Certification Exams (CBA, CBF, CCE)	

One last note to share We are very excited to have awarded scholarships to the following members. When you see them, be sure to congratulate them.

- Shannon Bagshaw*
- Sheila Roames*
- Cheri Smith*
- Gwen Stroops*
- Carolyn Thomas*
- Karl Woolfenden*

A copy of the Application for Scholarship Award is attached at the end of this newsletter for your convenience.



Remember,
education and
networking can
open doors to
your future.



AWARDS AND ACHEIVEMENTS

Personal and professional achievement is a goal most of us strive for all of our lives. We take great pride in ourselves when we accomplish the goals we set before us. The CFDD Phoenix Chapter joins in the celebration of that pride with several of our members who have attained their goals in receiving their designations as Credit Business Associate, Credit Business Fellow, and Certified Credit Executive. Those recipients are:

Sheila Roames, CCE
Ann Beam, CBF
Alice Garcia, CBF
Bonnie Camden, CBA
Shannon Coyne,, CBA
Brenda Habben, CBA
Dee Polito, CBA
Cheri Smith, CBA
Vickie Taylor, CBA

Congratulations to all of our 2006 designation recipients!!

PROGRAM CALENDAR

The presentation provided each month on “CFDD Day” is an invaluable benefit to its members. For the year 2007, we look forward to a variety of speakers, who will share their knowledge and expertise in their respective fields, providing us with new and refreshed tools to enhance our own personal experiences as credit professionals.

January 16—”Life Leadership”

Presented by Emily Weinacker, Maricopa

February 13—Antitrust & Your Company

Presented by Mike King, Esq., of Gammage & Burnham, PLC

March 13—Economy Outlook for 2007

Presented by Tim Glover, of Metlife Financials

With Glen Martin of BlackRock Funds

Attending “CFDD Day” is a good investment of your time. The time you invest in CFDD educational programs can be a notable contributing factor to success, advancement in the business arena, and personal and professional satisfaction!



Support your
 local CFDD
 chapter
 Attend the
 monthly
 meeting on
 CFDD Day!!



ABOUT CFDD

OUR MISSION: *The mission of the National Association of Credit Management's Credit and Financial Development Division shall be to promote active interest in the credit and financial profession, to develop and market educational programs that are vital to the development of the effective professional, and to be a viable force within the NACM network.*

OUR VISION: *To dynamically impact the National Association of Credit Management's global vision by being the leader in educational programming and direction, thereby setting industry standards for professional excellence.*

PHOENIX CHAPTER OFFICERS AND BOARD 2005–2007

President—Sheila Roames, CCE

Vice President/Program Chairperson—Gwen Stroops, CCE

Secretary—Alice Garcia, CBF

Treasurer—Shannon Bagshaw, CBA

Education Chairperson—Gwen Stroops, CCE

Membership Chairperson—Cheri Smith, CBA

Hospitality Chairperson—Eric Volland

Publicity Chairperson—Ann Beam, CBF



CFDD News is published quarterly by CFDD-Phoenix Chapter for its members, potential members, and other interested credit professionals.

Original articles for publication are encouraged. Previously published and copyrighted articles of interest to the credit community will be reprinted if permissions are given.

All information intended for publication should be sent to:

Ann Beam at abeam@siglers.com

All articles submitted are subject to editing due to space limitations and editorial style, but represent the opinions of the individual authors, not that of CFDD-Phoenix Chapter.

Ann Beam, CFDD News Editor